

### Implementation Update:

## Preserving the financial futures of vulnerable Queenslanders: A review of Public Trustee fees, charges and practices, 11 March 2024

This is the third annual Implementation Update report concerning the 'Preserving the financial futures of vulnerable Queenslanders' report which was prepared under the leadership of the previous Public Advocate, Mary Burgess, and tabled in Queensland Parliament on 10 March 2021.

Last year I pointed to some key developments, including the completion of the comprehensive fees and charges review by consultancy firm PricewaterhouseCoopers, the development of a fees and charges 'ready reckoner', and the creation of a customer advocate office.

A key development this year has been the operation of the new Public Trustee Advisory and Monitoring Board, which was established following the enactment of the *Public Trustee (Advisory and Monitoring Board) Amendment Act 2022*. The Public Trustee Advisory and Monitoring Board held its inaugural meeting on 21 February 2023 and during the year delivered its first annual report. The Board is well placed now to monitor, and advise the Public Trustee about, the ongoing reform project that is underway. I met with the Board on 1 December 2023 and have been invited to meet again with the Board on 5 April 2024, following completion of this Implementation Update. I have also discussed the ongoing reform process with the CEO of the Public Trustee of Queensland, Mr Samay Zhouand.

In the table that follows you can see the current status of recommendations, with commentary provided by the Public Trustee and the Queensland government.

As I have mentioned to the Public Trustee and to the Board throughout the year, I am keen to see how the core or spirit of the 'Preserving the financial futures of vulnerable Queenslanders' report – concerning improving the fairness and transparency of the agency's fees and charges – is leading to changes. I'm particularly interested in the impact of changes on adults with cognitive disability, especially the people for whom the Public Trustee is appointed as administrator (financial manager). Many financial management clients, including even those with significant assets, are reliant on pension-based fixed incomes, which means the level of fees and charges they pay for the management of their finances significantly affects the funds they have available for day-to-day expenses.

The Public Trustee is currently consulting (until 3 April 2024) on proposed changes to the current fees and charges structure. I do encourage people with an interest in this work to have their say during this consultation process.

# Preserving the financial futures of vulnerable Queenslanders: A review of Public Trustee fees, charges and practices

Recor	nmendation	Public Trustee Update	Government Update
		11 March 2024	
1	Undertake a full fees and charges review	Completed	
	<ul> <li>Review the Public Trustee's fees and charges regime for administration clients to achieve: <ul> <li>a simpler fee regime for administration clients. Administration clients and their supporters must be able to easily understand the Public Trustee's fees, what services are provided for the fees, and how and when the fees will be charged;</li> <li>b. fees that are more equitable and take into account clients' financial circumstances and their level of income. All clients should pay something towards the cost of the Public Trustee services they receive. The fee regime should include a mechanism that ensures the fees payable to the Public Trustee by administration clients with limited income do not reach a level where the fees become financially oppressive and negatively impact clients' lives, deplete their assets and/or drive them into poverty;</li> <li>c. fees that reflect the actual cost to the Public Trustee of providing the services. The fees charged should not be inflated to cross-subsidise services provided to other Public Trustee clients, other organisational activities or to provide 'profit' for the Public Trustee, unless specifically permitted by legislation;</li> <li>d. no duplication or overlap in fees. Where clients have been charged an Asset Management Fee on an asset, the Public Trustee should not impose any additional charges for the management or investment of those clients' funds;</li> <li>e. cease the practice of charging administration clients fees on assets (such as superannuation fund holdings or other investments) managed by third parties and for which the clients and active' management of the clients' funds; and</li> <li>f. a fee structure that supports and encourages administration clients to exercise autonomy and lead independent lives. Administration clients should not be charged higher fees where they require more support to exercise their capacity and autonomy in relation to their financial affairs.</li> </ul> </li> </ul>	<ul> <li>The report of an independent review of the Public Trustee's fees and charges in the context of the Public Advocate's recommendations, was completed and tabled in Parliament in October 2022</li> <li>Following the review, the Public Trustee has developed a fees and charges reform paper for public consultation. The paper includes reform proposals for financial management fee, deceased estate and trust administration services</li> <li>The consultation paper considers the findings of the Public Advocate's report, the independent external review of fees and charges, and responds to stakeholder feedback about financial management fees, specifically the personal financial administration fees and charges reform for key services – public consultation paper is seeking community feedback for six weeks, until 3 April 2024</li> <li>Introduced Fees and Charges Integrity and Governance framework, to increase awareness and clarity about roles, responsibilities, policies and procedures that support integrity and governance around managing our fees and charges to customer water and clarity about roles, responsibilities, policies and procedures that support integrity and governance around managing our fees and charges to customers where expert financial advice for the customer results in a recommendation to invest in only Public Trustee financial products, simplifying the fee regime as well as reducing charges to customers</li> <li>Continued to build our awareness program, ethics and integrity unit and general practices such as complaints management</li> </ul>	

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Recommendation	Public Trustee Update	Government Update 1
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2 Improve the transparency of fees and charge	Implemented	
The Public Trustee adopt the following pro improve the transparency of its fees and cho	etices to reges: • Provided greater clarity and accessibility to administration clients about fees and charges in many ways including the items that have been outlined below	
<ul> <li>a. Provide clear and accessible inform administration clients about its fees and and the services clients will receive for the b. The Public Trustee's policies and man guide what services administration clien</li> </ul>	charges see fees. Public Trustee fees and charges in plain language, an online Fees Estimator for deceased estate fees and an Easy English Guide for Financial Management Customers	
and how the fees and charges for those are calculated and applied be pub accessible language and format. This int	ished in In consultation with current and previous customers, developed the Customer Budget	
should include scenario examples to demonstrate the fees to be paid for that c. On appointment and annually, the Publissend each client personal corresp	service. by customers and their support networks. A post implementation survey of customers contrustee who have received their new statement to date shows that 77% of customers agree that the new look statement is easy to understand	
detailing the services they will receive fees for those services. This should also or any significant change to the client's circumstances. This communication sl written in plain English with clear explar all terms used. All corresponde	<ul> <li>Established and implemented a Structured Decision-Making Framework reflected across Trust Officer guides. This helps to ensure customers' human rights are protected and their wishes are considered, fostering customer participation in the management of their affairs, and transparency and accountability. Structured Decision-Making training forms part of the opheagrafing process for power appleads to the organisation</li> </ul>	
administration clients should explain locate relevant fees and charges inf	how to . Established a Customer Advocate Office, a national first among state trustees, to help customers resolve issues	
policies and manuals on the Public website. Where clients do not have acc internet, the Public Trustee should n information available in hard copy on re	ss to the ake this Improved our website and accessibility, by continuing to transform content into plain language, Easy English and other languages, and through the introduction of online	
<ul> <li>Review its policies and practices to en actively encourage staff to be respectively and their supporters, particularly to explaining its fees and charges. This</li> </ul>	<ul> <li>Published independent fees and charges review report. The fees and charges reform consultation paper has been released for public comment, underpinned by fee reform objectives including simplifying fee structures to make them easier to understand which ensure transparency and responsiveness to customer needs</li> </ul>	
improve information transparency participation in the management financial affairs, and client satisfaction w Trustee services.	of their Published the Queensland Public Trustee Fees and Charges Integrity and Governance	
e. The information presented in client State Accounts be improved to make the st	tements website, with an emphasis on improved accessibility and customer need	
more transparent and easier to unders statements should include summary in about categories of income and expe	Developed a Customer Support Network initiative to improve communication with     financial management customers throughout the Public Trustee's appointment	
provide a total of the Public Truste charges, additional service fees and a the relevant period. Any special pu	tlays for customers to receive information and improve communication about the Public pose or Trustee and its services	
professional services payments should subject of separate correspondence explains these costs and why they were	nat fully	
Consider the effect of fees when appointing the Trustee as financial administrator The Guardianship and Administration amended to require a court or tribund considering appointing the Public Trustee person's administrator, to consider the leve Public Trustee's fees and their likely effect person's financial circumstances over time especially relevant when there may be an appointed to the term of term of terms of term of terms of	Act be Act be I, when e as a I of the on the This is In cases where a Public Trustee appointment is likely, Public Trustee officers attend the Queensland Civil and Administrative Tribunal specially to answer questions on fees and charges. Public Trustee officers also support Tribunal reviews by providing Tribunal briefings, laying out Public Trustee fees and charges within the customer budget context. Further work is underway to ensure Public Trustee representatives attend as many of these hearings as possible and review how the Tribunal's work on behalf of our customers can be better supported	This recommendat Government response Commission into V of People with Disc

dation will be considered as part of the esponse to the Final Report of the Royal o Violence, Abuse, Neglect and Exploitation Disability

Recommendation	Public Trustee Update 11 March 2024	Government Update
administrator who would not charge fees. The court or tribunal may need to request that the Public Trustee provide an estimate of annual fees and other usual charges and expenses associated with providing its services, prior to deciding the appointment.	<ul> <li>Public Trustee established a Customer Interests Safeguard Committee to identify opportunities to improve interactions with the Queensland Civil and Administrative Tribunal and to provide better outcomes for customers</li> <li>Public Trustee's Financial Independence Pathway Program supports customers' financial management skills, and to apply for a declaration of capacity with the Queensland Civil and Administrative Tribunal, removing the need for Public Trustee's appointment.</li> <li>Partnered with Queensland Advocacy for Inclusion to help customers apply to Queensland Civil and Administrative Tribunal if they want to make their own financial decisions or for someone other than the Public Trustee to look after their money</li> <li>Public Trustee's expanding suite of transparent and clear information, tools and guidance about fees and charges is publicly available and accessible</li> </ul>	
<ul> <li>Reconsider the practice of routinely obtaining external financial advice</li> <li>The Public Trustee review its practice of routinely obtaining annual financial advice from an external financial advisor and external legal advice to make Total Permanent Disability (TPD) insurance claims under clients' superannuation arrangements. The review should consider: <ul> <li>a. whether obtaining external financial advice for most Public Trustee clients is reasonably necessary, considering the Public Trustee's expertise as a professional trustee;</li> <li>b. whether obtaining the external financial advice represents value for money for clients, taking into account: <ul> <li>the Public Trustee's conservative investment policies which limit where and how clients' funds can be invested, and the returns they earr; and</li> <li>the relatively low value of client assets for which the Public Trustee's mitigation of risk associated with its decisions;</li> </ul> </li> <li>d. when financial advice should be obtained for clients;</li> <li>e. the circumstances in which follow-up financial advice should be sought for clients, considering the costs of the advice and the genuine likelihood of a change in client investments being made; and</li> <li>f. whether obtaining external legal advice routinely to make TPD insurance claims under clients' superannuation arrangements is reasonably necessary and represents value for money, considering the relative simplicity of TPD claims processes.</li> </ul> </li> </ul>	<ul> <li>Implemented</li> <li>Completed reconsideration of the practice of seeking of external linancial advice, and identified the significant benefit to some customers from expert external support, and removed charge to customers where expert financial advice for the customer results in a recommendation to invest in only Public Trustee financial products, simplifying the fee regime as well as reducing charges to customers</li> <li>Completed an open procurement process to guide and secure the appointment of a provider for financial planning, investment administration and aged care funding advice, including considering investment products other than Public Trustee's</li> <li>Confirmed that obtaining external professional assistance to provide advice in respect of Total Permanent Disability (TPD) insurance claims is the most cost-effective approach</li> <li>Established a network of legal experts and practices to seek advice and guidance for the Official Solicitor-Customer Legal Services in developing and improving its policies and procedures</li> <li>Established the Customer Advocate Office, an important interface between the Public Trustee and customers and their support networks</li> </ul>	

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Reco	ommendation	Public Trustee Update 11 March 2024	Government Update
5	Discontinue general fees for incidental outlays The Public Trustee should cease the practice of charging general fees for incidental outlays to administration clients and only charge the actual costs of these outlays on each client's file, if they are capable of being accurately costed.	<ul> <li>Implemented</li> <li>Considered in specialist consultancy-led independent review of Public Trustee's fees and charges (completed)</li> <li>Implemented moratoria on Incidental outlays and Real property fees for financial management customers</li> <li>Proposals for changes to the fees and charges model for financial management services, are undergoing public consultation. The financial management fee change proposals specifically address the pricing of the personal financial administration fees, the charging methodology for asset management services, and the simplification of the model, with the specific objective to ensure that financial management fees charged are no more than the average cost of providing the service. Consultation closes on 3 April 2024 and will inform Government consideration</li> </ul>	Consultation is cu charges reform fo
6	Seek a Goods and Services Tax exemption The Public Trustee, with the support of the Queensland Government, seek a Goods and Services Tax exemption from the Australian Taxation Office on its fees and charges for administration clients.	<ul> <li>Public Trustee's application to the Australian Taxation Office for GST exemption has been lodged, and the Public Trustee continues to pursue outcomes sought by the recommendation.</li> </ul>	As per comments
7	<b>Review Community Service Obligations</b> The Public Trustee's Community Service Obligations be reviewed and consideration given to whether the Public Trustee's current Community Service Obligations should continue to be provided in their current form, and at current levels.	<ul> <li>Completed</li> <li>Community Service Obligations considered in independent review of fees and charges</li> <li>Community service obligations are an integral part of the Public Trustee's commitment to serving the community. Fee rebates play a vital role in ensuring everyone (regardless of their financial circumstances) has access to the essential services they require. Public comments are being sought on Community Service Obligations in the fees and charges reform public consultation paper</li> <li>A key objective of the proposed fees and charges reform is that customer subsidies are a deliberate government decision that balances the public interest and the cost of Community Service Obligations commitments</li> </ul>	Consultation is cu charges reform fo
8	Discontinue client subsidisation of Community Service Obligations The Public Trustee cease using revenue raised through administration clients' fees and charges to fund or subsidise the cost of providing Community Service Obligations on the basis that a fiduciary should not use the funds of one client to fund services to another.	<ul> <li>Completed</li> <li>Community Service Obligations are funded from interest earned on investments, not customer fees and charges, and were examined in the specialist consultancy-led independent review of fees and charges (completed)</li> <li>Specialist consultancy-led independent review of fees and charges found that Public Trustee delivery of financial administration services is well below cost</li> </ul>	
9	Limit the level of Community Service Obligations The Public Trustee's Community Service Obligations should be capped at a level that can be reasonably funded from revenue earned on its investments.	<ul> <li>Completed</li> <li>Community Service Obligations are funded from interest earned on investments, not customer fees and charges, and were examined in the specialist consultancy-led independent review of Public Trustee's fees and charges (completed and published) Community Service Obligations are an integral part of the Public Trustee's commitment to serving the community. Fee rebates play a vital role in ensuring everyone (regardless of their financial circumstances) has access to the essential services they require. Public comments are sought on Community Service Obligations in the public consultation paper</li> </ul>	Consultation is cu charges reform fo

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		<ul> <li>A key objective of the proposed fees and charges reform is that customer subsidies are a deliberate government decision that balances the public interest and the cost of Community Service Obligations commitments</li> </ul>	
10	<ul> <li>Review fee rebate and financial hardship provisions to ensure client assets are not depleted by fees and charges</li> <li>The Public Trustee review its fee rebate and financial hardship schemes to: <ul> <li>a. achieve more equitable outcomes for administration clients, especially those with limited incomes, such as pensions, who own their own home. The review should consider raising the level of assets for financial hardship eligibility above \$5,000 and reviewing the practice of including the value of clients' principal place of residence in the value of assets for calculating fee rebates;</li> <li>b. ensure no administration client will experience an unavoidable depletion of assets because of the amount of Public Trustee fees they pay and the inadequacy of the rebates; and</li> <li>c. develop a new stand-alone Fee Rebate and Financial Hardship Policy that is accessible and easy to understand to ensure that administration clients and members of the public know how the policy operates.</li> </ul> </li> </ul>	<ul> <li>Completed</li> <li>Changed rebate calculation to remove customer's primary residence from asset test, increasing potential customer rebates</li> <li>Range of fees and charges funding models, such as capacity to pay, and Community Service Obligations considered in completed and published specialist consultancy-led independent review of fees and charges</li> <li>Public Trustee has developed a fees and charges reform paper for public consultation, which includes proposals for financial management fee changes. The proposals considered the findings of the Public Advocate's report, the external review of fees and charges reform for key services – public consultation paper is seeking community feedback for six weeks, until 3 April 2024</li> <li>Fee rebates (referred to as Community Service Obligations) are integral to the Public Trustee's fees and charges model, recognising the financial circumstances of its financial management customers. Commentary on the Public Trustee's fee rebate arrangements is being invited in the public consultation on proposed changes to the fees and charges model.</li> <li>A key objective of the proposed fees and charges reform is that customer subsidies are a deliberate government decision that balances the public interest and the cost of Community Service Obligations commitments</li> </ul>	Consultation is cu charges reform fo
11	Do not profit from administration clients unless expressly permitted by law As a fiduciary and financial administrator, the Public Trustee should not profit from administration client funds unless expressly permitted by legislation. Any such legislative provisions should set clear limits on the amount and purpose of any income or 'profit' (See recommendations 29 and 31).	<ul> <li>Public Trustee strongly agrees that it must always (and has confirmed that it does) comply with its legal and fiduciary duties in dealing with administration customer funds, including the obligation not to "profit" from those funds</li> <li>Public Trustee is committed to encouraging customers to make use of its industry-leading Financial Independence Pathway Program, designed to support customers to achieve a declaration of capacity with the Queensland Civil and Administrative Tribunal and remove the need for the Public Trustee's appointment</li> <li>Completed specialist consultancy-led independent review considered reasonableness of Public Trustee's fees and charges, finding them well within benchmarks and often below cost</li> </ul>	• This recommendo Government resp Commission into V of People with Dis
12 I	mprove transparency of Public Trustee revenue sources	Implemented	
	The Public Trustee improve reporting of its sources of revenue, particularly revenue earned on administration client funds so that it is clear where clients' money is being invested, the overall returns on those investments, and the value of the interest differential that is being retained by the Public Trustee. The Public Trustee's revenue sources and use of administration client funds to raise revenue should be transparent and accountable so that people know how their money will be used and the likely returns on	<ul> <li>Every year, published Annual Report outlines the revenue sources, complies with Australian Accounting Standards and Government Reporting guidelines, and subject to annual Queensland Audit Office audit</li> <li>Published fact sheet about how customer administered funds are invested and continues to update fees and charges information on website</li> <li>Established Customer Advocate Office as important customer interface that improves transparency</li> <li>Established and embedded Structured Decision-Making Framework, supporting customer involvement in all decisions relating to them, including investment</li> </ul>	

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	investments managed by the Public Trustee relative to their actual earnings.	<ul> <li>11 March 2024</li> <li>The Proposed fees and charges reform public consultation paper includes further details of the Public Trustee's financial arrangements so that reform options can be considered by stakeholders and feedback provided having regard to this context</li> </ul>	
13	Clearly report the fees and costs of managing Public Trustee investments The Public Trustee clearly report the fees it charges and other costs associated with the operation and management of its various investments (in particular the Common Fund, interest bearing term deposits and the Growth Trust) and its effect on clients' investment returns.	<ul> <li>Implemented</li> <li>Every year, published Annual Report outlines expenses and outgoings, complies with Australian Accounting Standards and Government Reporting guidelines, and subject to annual Queensland Audit Office audit</li> <li>Built on tools and guides that provide transparency for customers, including ready reckoner to explain fees and charges in plain language, and published fact sheet on community administered funds investment. A suite of informative content is published on the Public Trustee's website such as a product information statement (Growth Trust), unit pricing policy (Growth Trust), product profiles (Growth Trust and Australian Foundation for Charitable Trusts), and monthly publication of returns (Growth Trust)</li> <li>Established Customer Advocate Office as important customer interface that improves transparency</li> <li>Established and embedded Structured Decision-Making Framework, supporting customers' involvement in all decisions relating to them including investment</li> </ul>	
14	Stop requiring administration clients to pay double charges on their funds Administration clients should not pay double charges on their funds, where they pay an annual Asset Management Fee on their funds and additional fees to the Public Trustee and/or other organisations to manage investments dealing with those funds.	<ul> <li>No further action required</li> <li>Public Trustee has investigated the issue raised and confirmed that each fee is for a separate service that customers are not double charged</li> </ul>	
15	Limit the amount of Public Trustee surpluses and reserves There should be a limit on the amount of operating surpluses and reserves that the Public Trustee can accumulate. Any reserves exceeding the cap should be returned to clients in reduced or rebated fees.	<ul> <li>Public Trustee provides generous returns on client funds, in accordance with its published Customer Investment Strategy, returning to customers an additional 0.10% (+ rounding) over the average rates offered across the four major banks</li> <li>While Public Trustee continues to find and implement improvements leading to further efficiency gains, sufficient reserves must be retained for Public Trustee to operate sustainably</li> </ul>	• This recommenda Government resp Commission into V of People with Dis
16	Review investment practices and discontinue activities that do not directly benefit clients The policies and practices of the Public Trustee relating to the investment of administration client funds be reviewed, and any investment activities involving their funds that do not maximise direct benefits to those clients be discontinued.	<ul> <li>Implemented</li> <li>Reviewed investments practices and have ensured systems are in place to benefit clients</li> <li>In addition, based on the review and assurance, changes have been progressed to threshold assessments and investment approaches, emerging from independent review of Customer Investment Strategy</li> <li>All investment practices and Prudent Person Manual are regularly reviewed to ensure customer benefit and prudential care are the guiding considerations in investing funds</li> <li>Provided further channels for understanding customers and making improvements, through establishment of Customer Advocate Office, in addition to regular business practices including Structured Decision-Making Framework</li> </ul>	
17	<b>Review and update the Prudent Person Manual</b> Review and update the Prudent Person Rule Manual to ensure it appropriately reflects the law and the Public Trustee's obligations as a trustee and fiduciary.	<ul> <li>Implemented</li> <li>Reviewed and updated Prudent Person Manual, with established review cycle</li> </ul>	

idation will be considered as part of the esponse to the Final Report of the Royal to Violence, Abuse, Neglect and Exploitation Disability

Reco	ommendation	Public Trustee Update	Government Update
	<ul> <li>The review should include consideration, where appropriate, of a client investment approach that:</li> <li>a. ensures that decisions about investing client funds demonstrate that each decision was made in the interests of the client;</li> <li>b. seeks to achieve more for clients than just the preservation of their assets;</li> <li>c. moves away from an inflexible standard template approach to investing, to one that takes the clients' individual circumstances into account (wherever possible);</li> <li>d. relies on an actual assessment of clients' individual investor risk profiles (where possible), rather than assigning profiles based on clients' ages, and makes a meaningful distinction between each of the risk profiles and the types of investments considered appropriate for that profile.</li> </ul>	<ul> <li>11 March 2024</li> <li>Amended Customer Investment Strategy, prioritising capital preservation over investment growth (while acknowledging that individual customer investment strategies may vary to suit specific circumstances)</li> <li>Established additional important customer interface through Customer Advocate Office</li> <li>Established and embedded Structured Decision-Making Framework to ensure customers are involved in all decisions relating to them</li> </ul>	
18	<b>Publish the Prudent Person Manual</b> The Prudent Person Rule Manual and all other Public Trustee manuals that guide the agency's decision- making about managing and investing administration clients' funds be published and re-written in accessible language.	<ul> <li>Implemented</li> <li>Revised Prudent Person Manual, with continued regular review cycle</li> <li>Published on the Public Trustee's website</li> </ul>	
19	Review position on conflict transactions	Completed	
	The Public Trustee review its reliance on Supreme Court case No 5391 of 1996 as providing legal authority for all potential conflict transactions involving the investment of administration client funds in its own products, particularly the Growth Trust.	<ul> <li>Reviewed position and it can be confirmed that the Public Trustee has always been and remains fully compliant with trustee and fiduciary duties and responsibilities regarding the common fund for its customers</li> <li>Continued customer benefit through investment structures and arrangements providing economies of scale</li> </ul>	
20	Review the practice of only investing in Public Trustee investment products The Public Trustee review its practice of investing administration client funds almost exclusively in its own investment products and seek advice about how it can fulfil its statutory and fiduciary obligations while managing client funds and earning revenue. Where the Public Trustee proposes to invest administration client funds in its own investment products it should seek appropriate approvals under the Guardianship and Administration Act or seek a specific legislative amendment to expressly permit these breaches of its obligations. Such arrangements should also be published in an accessible format and declared to clients.	<ul> <li>Finalised</li> <li>Public Trustee has reviewed its practice of investments and can confirm that it does not exclusively invest in the internal investment products</li> <li>Removal of charge for financial advice where advice solely recommends investment in Public Trustee products</li> <li>Completed open procurement process to secure provider of financial planning advice</li> <li>Continued arrangement for expert investment advice to consider a range of investment products outside of the Public Trustee's products, depending on a customer's individual circumstances, with a significant portion of customer assets out of the common fund and growth trust and one of the most open investible systems of all state trustees nation-wide</li> <li>Continued transparency of investments in published Annual Report</li> </ul>	
21	Adopt a new client investment strategy	Implemented	
	The Public Trustee develop a new client investment strategy, the process for which should involve: a. Reviewing all internal policies, manuals and guidance documents relating to the management and investment of client assets to properly acknowledge and reflect the duties of a trustee and fiduciary.	<ul> <li>Completed and developed a new customer investment strategy in accordance with industry best practice</li> <li>Continuing to review all agreements with providers of direct services to customers, to ensure customers are receiving value for money</li> </ul>	

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С	<ul> <li>Reviewing the purpose and continuing need for an overarching Client Investment Strategy and Primary Investment Strategy. Any future strategy or investment approach should not over-ride consideration of the individual circumstances and other needs of administration clients.</li> <li>Implementing investment decision-making policies that will: <ul> <li>(i) ensure that the interests of administration clients are at the centre of all investment considerations and decisions affecting their financial interests;</li> <li>(ii) use the client's individual financial and risk profile and living circumstances as the starting point for decision-making, before considering a change of investment strategy; and</li> <li>(iii) determine the expressed or implied risk appetite of the administration client in accordance with General Principle 7(4) the principle of substituted judgement, the client's investment history and individual financial circumstances.</li> </ul> </li> <li>Reviewing the definition of 'complex asset' (which currently includes shares and any amount of superannuation) in light of the Public Trustee's acknowledged high level of professionalism and skill as a trustee and administrator, to reflect a more current view of what constitutes a complex asset for management by a professional trustee.</li> <li>Reviewing the 'Value of Assets' approach as the principal mechanism that determines whether independent financial advice is required. This review should be conducted with the objective of considering an approach that is based on a holistic appraisal of the key issues affecting the client's life (e.g. legal action, involvements in partnerships, trusts or companies, or complex tax arrangements) as well as the value, diversity and location of their assets.</li> </ul>		
In pr ac a	<ul> <li>econsider routinely obtaining external financial dvice for certain types of assets</li> <li>addition to recommendation 4 and in regard to the ractice of routinely obtaining external financial dvice for administration clients:</li> <li>a. External financial advice should only be obtained at a client's expense as an exception and when clients or their supporters request this advice or there is a justifiable basis for the expenditure based on the amount and complexity of the clients' assets and the potential investment benefits for the client.</li> <li>b. If the Public Trustee continues to contract external financial advice services (even on a more limited basis), it undertake an open tender process and appoint a panel of providers (no less than two)</li> </ul>	<ul> <li>Implemented</li> <li>Reconsidered as per recommendation and have determined to continue to obtain external financial advice only where reasonable and appropriate, to further the customer's interests, comply with fiduciary and statutory duties, and considering the customer's individual circumstances</li> <li>Have implemented a process to ensure that customers are not charged a fee for external financial advice in circumstances where that advice recommends that all investment funds be only in Public Trustee products</li> <li>Continuing to implement revised Customer Investment Strategy</li> <li>Continuing to review all agreements with providers of direct services to customers, to ensure customers are receiving value for money</li> </ul>	

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	and review and reappoint panel members on a	11 March 2024	
regular basis, at a minimum, every five years.			
23	<ul> <li>Obtain advice about refunding financial advice fees</li> <li>In relation to the contractual arrangements the Public Trustee has with an external financial advisor for the provision of financial advice services to administration clients, the Public Trustee should:</li> <li>a. review the contractual arrangements to ensure they do not unduly limit the investments the advisor can recommend (by limiting those investments to Public Trustee products) or otherwise interfere with the independence of the advice provided to administration clients;</li> <li>b. suspend the practice of charging clients for external financial advice that merely recommends investments in accordance with the Client Investment Strategy while the review of contractual arrangements is occurring; and</li> <li>c. take advice about whether the fees charged to administration clients for the financial advice referred to in b. (above), should be refunded.</li> </ul>	<ul> <li>Finalised</li> <li>Continuing to obtain external financial advice only where reasonable and appropriate, to further the customer's interests, comply with fiduciary and statutory duties, and considering the customer's individual circumstances</li> <li>Have implemented a process to ensure that customers are not charged a fee for external financial advice in circumstances where that advice recommends that all investment funds be only in Public Trustee products</li> <li>Continuing to implement revised Customer Investment Strategy and to review all agreements with providers of direct services to customers, to ensure customers are receiving value for money</li> <li>Completed open procurement process, to secure provider of financial planning advice, continuing to require expert investment advice to consider investment products outside of Public Trustee's products, depending on a customer's individual circumstances, and with that expert advisor able to recommend an approach which differs from the Customer Investment Strategy</li> </ul>	
24	<ul> <li>Review the role and operations of the Official Solicitor</li> <li>The Public Trustee initiate an urgent and comprehensive review of the role and operations of the Official Solicitor to the Public Trustee. The review should give particular consideration to: <ul> <li>a. the structure of the arrangements between the Public Trustee and the Official Solicitor and whether they are appropriate and sufficiently transparent;</li> <li>b. whether the use of the Official Solicitor to provide legal services to administration clients is appropriate considering the potential conflicts in the Official Solicitor's role, issues of legal professional privilege and the Public Trustee financially benefiting from the Official Solicitor's fees;</li> <li>c. whether lawyers providing legal advice and services to people under administration should be required to hold practicing certificates and be subject to oversight by the Legal Services Commission (this includes administration clients or their supporters being able to make a complaint to the Legal Services Commission);</li> <li>d. reviewing the scale of fees of the Official Solicitor, with particular consideration of the reasonableness and appropriateness of the fees for Public Trustee administration clients;</li> <li>e. making the scale of fees of the Official Solicitor available to administration clients;</li> <li>e. making the scale of fees of the Official Solicitor available to administration clients;</li> <li>e. making the scale of fees of the Official Solicitor available to administration clients and/or their supporters, particularly when consideration is being given to obtaining legal advice for which the client will be required to pay; and</li> </ul> </li> </ul>	<ul> <li>Implemented</li> <li>Separated Official Solicitor function into Official Solicitor-Corporate Legal Services, and Official Solicitor-Customer Legal Services, better delineating services and advice between customers and internal clients</li> <li>Publication of roles and responsibilities that detail the work of each of the Official Solicitor, Corporate Legal Services and Official Solicitor, Customer Legal Services.</li> <li>Established requirements for all permanently appointed lawyers working in an Official Solicitor Office to hold a current practicing certificate, in accordance with introduced policy and as included in all new Position Descriptions</li> <li>Continued review of operations, leading to establishment of working group to review processes regarding family provision applications as well as the trial of new processes for file management and oversight by managing lawyers</li> <li>Creation of a new Committee consisting of the Official Solicitors and the Chairs of a number of the Queensland Law Society Committees on subject matters particularly relevant to the legal work undertaken within the Public Trustee, and joined the Queensland Law Society Government Lawyers Committee</li> <li>Updated the Public Trustee website to make it easier for Lawyers dealing with the Official Solicitor to identify the correct contacts relevant to their client</li> </ul>	<ul> <li>This recommendate Government respond Commission into V of People with Disc</li> </ul>

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Reco	mmendation	Public Trustee Update	Government Update
	administration clients that meet quality standards, deliver value-for-money, and whose fees are reasonable having regard to the vulnerabilities and financial disadvantage of many of the Public Trustee's administration clients.	11 March 2024	
25	Develop a policy to support administration clients to make complaints about the Public Trustee Develop a policy for supporting administration clients to make complaints against the Public Trustee, including support to investigate claims, obtain legal advice and seek redress when a client alleges that the Public Trustee has, by act or omission, caused the client loss or harm. The policy should establish an appropriate process for referring client matters that warrant investigation, legal advice and/or redress to appropriate professionals for advice. Broad stakeholder consultation should be undertaken to develop an appropriate and efficient model that protects people's rights while containing costs. The final model for responding to client complaints and managing conflicts may need to be supported by legislation. Amend legislation so Public Trustee solicitors are overseen by the Legal Services Commission Amend the Public Trustee Act to provide that solicitors employed by the Public Trustee must: <ul> <li>a. while performing their role, have regard to the 'fundamental duties of solicitors' as set out in the solicitors' rules (as defined by section 217 of the Legal Profession Act); and </li> </ul>	<ul> <li>Implemented</li> <li>Published 'Your Complaints Journey' brochure to clearly explain customer complaint process, and complaint handling resources, including video, Easy English and range of language versions</li> <li>Reviewed and published new Customer Complaints Management Policy and Procedure, implemented accessibility, effectiveness, and responsiveness enhancements to complaints management system and worked to increase complaint handling times and monitoring</li> <li>Increased staff training and development in customer service, and complaints handling</li> <li>Established a Customer Advocate Office and an independent complaint review mechanism, both of which are a national-first for state trustees, to support customers to resolve issues and complaints</li> <li>Commissioned an independent review of Public Trustee's complaints management system and implemented recommendations to align with the Queensland Public Sector Complaint Management Framework and Guideline, and AS 10002:2022 Standard – Guidelines for complaint management in organizations</li> <li>Consulted with Endeavour Foundation to obtain and action feedback from customers on accessibility of online complaints information</li> <li>Public Trustee established requirements for all permanently appointed lawyers working in an Official Solicitor Office to hold a current practicing certificates.</li> </ul>	<ul> <li>This recommender Government resp Commission into N of People with Dis</li> </ul>
27	investigations by the Legal Services Commission.	Implemented	
27	<ul> <li>Review Official solicitor policies and practices</li> <li>If the Public Trustee continues to provide legal advice and representation to administration clients using the Official Solicitor, it should review and update its policies, procedures and other guidance to Public Trustee lawyers to develop a comprehensive set of policies and procedures that: <ul> <li>a. clarify who the client is in all legal matters and distinguish between the interests of the Public Trustee as the corporate entity and the Public Trustee as the representative of the person under administration;</li> <li>b. outline the law in relation to the duties of trustees, fiduciaries and lawyers and their duties to always act in their clients' interests;</li> <li>c. require lawyers in every case to consider the costs and benefits of any prospective legal action and</li> </ul> </li> </ul>	<ul> <li>Implemented</li> <li>Separated Official Solicitor function into Official Solicitor–Corporate Legal Services, and Official Solicitor–Customer Legal Services, better delineating services and advice between customers and internal clients</li> <li>Using Structured Decision-Making Framework which ensures customers and their support networks are consulted, where possible, before commencing any legal process</li> <li>Continued to review all legal fees charged to customers before invoices are issued, and implemented process for trust officers to query legal fees charged</li> <li>Continued review of operations, leading to establishment of working group to review processes regarding family provision applications as well as the trial of new processes for file management and oversight by managing lawyers</li> </ul>	

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commendation	Public Trustee Update	Government Update
	11 March 2024	
<ul> <li>provide advice (consistent with Rule 7 of the Australian Solicitors Conduct Rules) to ensure clients' funds are only spent when they are satisfied the expenditure is in the clients' interests, taking into account their individual needs, the risks, costs and likely outcomes;</li> <li>d. develop a policy around obtaining consent from administration clients (where appropriate), their guardians or personal support networks to engage a lawyer and disclose the likely costs, benefits and outcomes for the client, prior to embarking on any legal process;</li> <li>e. review the Official Solicitor's policy denying Public Trustee clients access to the legal advice they have paid for and to the invoices for that advice. The policy review should also consider the Public Trustee's role and duties under the Guardianship and Administration Act, including to support clients to participate in decisions affecting their lives; and</li> <li>f. as part of the process for issuing an invoice for legal fees, the Official Solicitor should review and assess the reasonableness of the fees in the context of the clients' overall financial circumstances and the likely outcomes and benefits of any proposed legal action.</li> </ul>	<ul> <li>advice, protecting customer interests and legal professional privilege</li> <li>Continued discretion to not charge legal fees to a customer in some instances or provide a rebate on fees</li> <li>Creation of a new Committee consisting of the Official Solicitors and the Chairs of a number of the Queensland Law Society Committees on subject matters particularly relevant to the legal work undertaken within the Public Trustee, and joined the Queensland Law Society Government Lawyers Committee</li> <li>Established requirements for all permanently appointed lawyers working in an Official Solicitor Office to hold a current practicing certificate, in accordance with introduced policy and as included in all new Position Descriptions</li> </ul>	
Considerations for the review of Public Trustee fees and	Completed	
<ul> <li>charges</li> <li>The review of the Public Trustee's fees and charges for administration clients (see recommendation 1) should include the following to help maintain the organisation's long-term financial viability: <ul> <li>a. consideration of changes over time in the:</li> <li>economic environment and financial markets;</li> <li>Public Trustee's sources of revenue; and</li> <li>financial profile of administration clients and other clients of the Public Trustee that may impact their ability to pay fees.</li> </ul> </li> <li>b. examination of the various fees and charges applied by other State and Public Trustees to ensure consideration of a wide range of fee options that will assist it to adopt the most fair and equitable system, taking into account clients' incomes and assets, and the value of the services provided;</li> <li>c. examination of the Public Trustee's costs of operation, including comparative analyses with other State and Public Trustees, which should include consideration of their levels of service quality; and</li> <li>d. consideration of alternative and innovative ways the Public Trustee can deliver services to administration clients at a lower cost.</li> </ul>	<ul> <li>Completed and published specialist consultancy-led independent review of Public Trustee's fees and charges</li> <li>Review overseen by Fees and Charges Steering Advisory Board which included representatives from Department of the Premier and Cabinet, Queensland Treasury, Department of Justice and the Attorney-General, Department of Seniors, Disability Services and Aboriginal and Torres Strait Islander Partnerships, the Integrity Commissioner, and an independent member</li> <li>Public Trustee has developed a fees and charges reform paper for public consultation, which includes proposals for financial management fee changes. The proposals consider the findings of the Public Advocate's report, the external review of fees and charges, and stakeholder feedback. The Proposed fees and charges reform for key services – public consultation paper is seeking community feedback for six weeks, until 3 April 2024</li> <li>Proposals have been developed in consideration of the operations of public trustees of other jurisdictions, Public Trustee sustainability, and the financial circumstances of financial management customers</li> </ul>	

#### ate 11 March 2024

Reco	ommendation	Public Trustee Update 11 March 2024	Government Update 1
29	<ul> <li>Amend legislation to clarify how the Public Trustee can invest client funds</li> <li>In the interests of clarity and transparency, and to remove all doubt about the lawfulness or propriety of the Public Trustee earning revenue from client funds, the Public Trustee Act should be amended to: <ul> <li>a. clarify the investments the Public Trustee is permitted to make using client funds, in particular addressing the issue of investments that are permitted that may amount to a conflict of interest, the circumstances in which it can earn revenue on those funds, and the conditions or limitations on those earnings; and</li> <li>b. require the Public Trustee to report its earnings on client funds in its annual financial statements.</li> </ul> </li> </ul>	Ongoing review and improvement of Public Trustee's investment strategies and how they are communicated continue	This recommended Government resp Commission into N of People with Dis
30	Consider additional oversight mechanisms The Queensland Government should consider whether the Public Trustee and its clients would benefit from additional oversight and/or reporting mechanisms to improve the Public Trustee's performance, transparency and public accountability.	<ul> <li>Increased governance and accountability measures established by Public Trustee through its Customers First Agenda, including proactively engaging with the Customer and Government Reference Groups to seek feedback on key reforms and continue to strengthen oversight</li> </ul>	Implemented Government esta Monitoring Board recommendation was established u Monitoring Board) Act) and commen functions of the P1 performance of the make recommend these functions co The Board's inaug on 10 November 20
31	<ul> <li>Update the Public Trustee Act to better acknowledge rights and interests of people with impaired decision-making capacity</li> <li>The Public Trustee Act should be reviewed to update and modernise the Act to ensure that it reflects contemporary views about the rights and entitlements of people with impaired decision-making capacity whose affairs are administered by the Public Trustee.</li> <li>The review of the Act should: <ul> <li>a. address issues relating to conflicts of interest or breaches of duty and ensure they are clearly acknowledged, the extent to which they are permitted and the limitations on those activities, including any profits that can be earned;</li> <li>b. address provisions in the Act that appear to permit breaches of the trustee's fundamental duties; and</li> <li>c. include amendments requiring greater accountability and transparency on the part of the Public Trustee about its fees and charges, various sources of revenue, including revenue earned from the Official Solicitor, on client funds invested in the Common Fund and from the management of other funds in which client money is invested.</li> </ul> </li> </ul>	<ul> <li>Continued consolidation of 7-Step Structured Decision-Making Framework introduced by the Public Trustee in 2020 to strengthen customer engagement in decisions which affect them, has been examined and found by La Trobe University Living with Disability Research Centre, as successfully implementing a new more rights based and customer centric way of working, and training delivered to staff having had a positive impact on their practice</li> </ul>	This recommenda Government resp Commission into V of People with Dis

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stablished the Public Trustee Advisory and rd (PTAM Board) to implement on 30 of the OPA report – the PTAM Board d under the Public Trustee (Advisory and rd) Amendment Act 2022 (the PTAM Board nenced on 9 December 2022. The key e PTAM Board are to monitor the f the PT's functions and provide advice and endations about how the performance of can be improved

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Recommendation		Public Trustee Update 11 March 2024	Government Update 1
32	Amend legislation to ensure the Public Trustee is an appointment of last resort and the appointment is periodically reviewed The Guardianship and Administration Act be amended to provide: a. that the appointment of the Public Trustee as administrator for a person is an appointment of last resort; and b. consistency with other administration appointments, the appointment of the Public Trustee and other trustee companies as a person's administrator be subject to periodic review, at least every five years (preferably more frequently).		This recommenda Government resp Commission into V of People with Disc

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